

MEMORANDUM

PROGRAM ANNOUNCEMENT



October 15, 2025

Subject: Atlantic City Electric's Direct Install Closed Network Serving Public Entities

Atlantic City Electric is pleased to announce an exciting opportunity for contractors to participate in the Direct Install Program closed Participating Contractor Network targeted at the territory's Public Entity market.

What is Direct Install?

The Direct Install Program is designed as a turn-key equipment replacement program to reduce energy costs of Public Entity customers (schools and municipalities) whose facilities have peak electric demands not exceeding 300 kW. A network of Program Participating Contractors will perform energy analysis and installation services. Customers installing eligible equipment replacement measures under the Program will receive financial incentives to encourage the early replacement of existing inefficient equipment with high-efficiency alternatives. These incentives are approved by the NJ Joint Utility Commission and are currently set at up to 80% of the installed project costs. Systems and equipment eligible for incentives include: lighting, lighting controls, motors, variable frequency drives, refrigeration, HVAC, & HVAC and hot water controls. Additional measure categories may be added to the Program in the future.

What scope of services will be performed by program contractors?

Awarded Participating Contractors will market the Program, perform energy assessments, and equipment inventories using provided software to identify energy efficiency measures eligible for incentives. Participating Contractors will then install measures according to an installation agreement signed by the customer.

What types of contractors will perform services?

There will be a network of program Participating Contractors selected via a Request for Proposal (RFP) process by the Program Implementation Team, TRC Companies, Inc..

How do I become an Awarded Approved Participating Contractor?

To become a Direct Install Participating Contractor for this closed network, you must be awarded by the Program Implementation Team as a result of the Program's RFP process, which includes submitting all completed forms and a proposal as required. The Intent to Bid & RFP document, including forms, may be downloaded from: ([Direct Install – Participating Contractor RFP](#)).

- Monday October 20, 2025 – Please use the link above or visit the [Atlantic City Electric C&I Application Portal](#) to download the RFP documents.
- All documents must be emailed to ACE.Energysavings@TRCcompanies.com
- You must first submit your Intent to Bid and other required Pre-Bid Submittal forms by 5PM ET on October 27, 2025.
- You must then submit all of the requirements provided in the Request for Proposals and Pricing Sheet in accordance with the timelines detailed.